

# Georg Kirchsteiger

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## Current Position

2004 – today Professor of Microeconomics at the European Center for Advanced Research  
in Economics and Statistics (ECARES), Université Libre de Bruxelles

## Other Affiliations

2014 – today Affiliate Faculty of the Vienna Center for Experimental Economics  
2005 – today Research Fellow of the Centre for Economic Policy Research (CEPR)  
2004 – today Research Fellow of the CESifo Research Network

## Past Positions

2002 – 2004 Professor of Public Economics at the University of Maastricht  
1997 – 2002 Associate Professor at the University of Vienna  
1997 – 1999 TMR Fellow at the CentER for Economic Research, Tilburg University  
1993 – 1997 Assistant Professor at the University of Vienna

## Education

1997 Habilitation in Economics, University of Vienna  
1993 PhD in Economics (Dr.rer.soc.oec.), University of Vienna  
1990 Master in Economics (Mag.rer.soc.oec.), University of Vienna

## Fields of Research

Behavioral Economics  
Experimental Economics  
Game Theory  
Industrial Economics

## Publications

Assignment procedure biases in randomized policy experiments (with G. Aldashev and A. Sebald), forthcoming in the *Economic Journal*

Generosity motivated by acceptance - evolutionary analysis of an anticipation game (with I. Zisis, S. Di Guida, The Anh Han, and T. Lenaerts), *Scientific Reports*, Vol. 5, December 2015, article number 18076

Learning and market clearing: Theory and experiments (with C. Alós-Ferrer), *Economic Theory*, Vol. 60(2), October 2015, 203-241

Loss aversion and consumption choice: Theory and experimental evidence (with H. Karle and M. Peitz), *American Economic Journal: Microeconomics*, Vol. 7(2), May 2015, 101–120

Reciprocity and the ultimatum game (with M. Dufwenberg), in: How Werner Güth's ultimatum game shaped our understanding of social behavior (E. van Damme et al.), *Journal of Economic Behavior and Organization*, Vol 108, December 2014, 292-314

Other-regarding preferences in general equilibrium (with M. Dufwenberg, P. Heidhues, F. Riedel, and J. Sobel), *Review of Economic Studies*, Vol. 78(2), April 2011, 613-639

General equilibrium and the emergence of (non)market clearing trading institutions (with C. Alós-Ferrer), *Economic Theory*, Vol. 44(3), September 2010, 339-360

Investments into education - Doing as the parents did (with A. Sebald), *European Economic Review*, Vol. 54(4), May 2010, 501–516

On the evolution of market institutions: The platform design paradox (with C. Alós-Ferrer and M. Walzl), *Economic Journal*, Vol. 120(543), March 2010, 215-243

Your morals might be your moods (with L. Rigotti and A. Rustichini), *Journal of Economic Behavior and Organization*, Vol. 59(2), February 2006, 155-172

Endogenizing market institutions: An experimental approach (with M. Niederle and J. Potters), *European Economic Review*, Vol. 49(7), October 2005, 1827-1853

Learning to like what you have - Explaining the endowment effect (with S. Huck and J. Oechssler), *Economic Journal*, Vol. 115, July 2005, 689-702

Employment duration and resistance to wage reductions: Experimental evidence (with M. Burda, W. Güth, and H. Uhlig), *Homo Oeconomicus*, Vol 22(2), 2005, 169-189

A theory of sequential reciprocity (with M. Dufwenberg), *Games and Economic Behavior*, Vol. 47(6), May 2004, 268-298

Inefficient equilibria in lobbying (with A. Prat), *Journal of Public Economics*, Vol. 82(3), December 2001, 349-375

Theoretically robust but empirically invalid? An experimental investigation into tax equivalence (with R. Kerschbamer), *Economic Theory*, Vol. 16(3), Fall 2000, 719-734

Reciprocity and wage undercutting (with M. Dufwenberg), *European Economic Review*, Vol. 44(4-6), May 2000, 1069-1078

Imperfectly observable commitments in n-player games (with W. Güth and K. Ritzberger), *Games and Economic Behavior*, Vol. 23(1), April 1998, 54-74

Gift exchange and reciprocity in competitive experimental markets (with E. Fehr and A. Riedl), *European Economic Review*, Vol. 42(1), January 1998, 1-34

Reciprocity as a contract enforcement device: Experimental evidence (with E. Fehr and S. Gächter), *Econometrica*, Vol. 65(4), July 1997, 833-860

On the possibility of efficient private provision of public goods through government subsidies (with C. Puppe), *Journal of Public Economics*, Vol. 66(3), December 1997, 489-504

On the formation of political coalitions (with C. Puppe), *Journal of Institutional and Theoretical*

*Economics*, Vol. 153(2), June 1997, 293-319

Involuntary unemployment and non-compensating wage differentials in an experimental labour market (with E. Fehr and A. Riedl), *Economic Journal*, Vol. 106, January 1996, 106-121

Intransitive choices based on transitive preferences: The case of menu-dependent information (with C. Puppe), *Theory and Decision*, Vol. 41(1), June 1996, 37-58

Reciprocal fairness and noncompensating wage differentials (with E. Fehr and S. Gächter), *Journal of Institutional and Theoretical Economics*, Vol. 152(4), December 1996, 608-640

Insider power, wage discrimination and fairness (with E. Fehr), *Economic Journal*, Vol. 104, May 1994, 571-583; Reprinted in: *Behavioral Macroeconomics*, Ian McDonald (ed.), Edward Elgar Publishing, 2012

The role of envy in ultimatum games, *Journal of Economic Behavior and Organization*, Vol. 25(3), December 1994, 373-389

Does fairness prevent market clearing? An experimental investigation (with E. Fehr and A. Riedl), *Quarterly Journal of Economics*, Vol. 108(2), May 1993, 437-459

## **Working Papers**

Suspiciously timed trade disputes (with P. Conconi, D. DeRemer, L. Trimarchi, and M. Zanardi), CEPR Discussion Paper 10582, May 2015

Good rankings are bad: Why reliable rankings can hurt consumers (with L. Bouton), NBER Working Paper 21083, April 2015

Limited farsightedness in network formation (with M. Mantovani, A. Mauleon, and Vincent Vannetelbosch), mimeo, May 2013

## **Teaching**

Undergraduate Courses: Cooperative Game Theory, Cost-Benefit Analysis, Experimental Economics, Game Theory, Introduction into Economics, Intermediate Microeconomics, Intermediate Macroeconomics, Intermediate Public Economics, Pension Systems, Public Economics, Public Expenditures, Public Goods, Social Choice Theory, Tax Incidence, Theories of Justice

Graduate Courses: Behavioral Economics, Experimental Economics, Game Theory, Graduate Microeconomics, Regulation and Incentives

## **Other Professional Activities**

Regional consultant (2008-2013) and Chairperson (2009-2013) of the European Winter Meeting of the Econometric Society

Member of the European Standing Committee of the Econometric Society (2009-2013)

Co-Editor of the *Journal of Economic Behavior and Organization* (2007-2011)

Associate Editor of the *Journal of Economic Behavior and Organization* (2005-2007)

Editorial Board Member of *Games* (2009-2012)

## **Award**

Hicks-Tinbergen Medal 2000 (with Ernst Fehr and Arno Riedl), awarded by the European Economic Association