

# Lecture 4. Mixed Strategies and the Existence of the Nash Equilibrium

NE in pure strategies need not exist

Example: Outguessing game (matching pennies)

|       |  |       |    |    |    |  |    |    |    |    |
|-------|--|-------|----|----|----|--|----|----|----|----|
|       | $H_2$  | $T_2$ |    |    |    |  |    |    |    |    |
| $H_1$ | <table border="1"><tr><td>-1</td><td>1</td></tr><tr><td>1</td><td>-1</td></tr></table> | -1    | 1  | 1  | -1 | <table border="1"><tr><td>1</td><td>-1</td></tr><tr><td>-1</td><td>1</td></tr></table> | 1  | -1 | -1 | 1  |
| -1    | 1  |       |    |    |    |  |    |    |    |    |
| 1     | -1   |       |    |    |    |  |    |    |    |    |
| 1     | -1   |       |    |    |    |  |    |    |    |    |
| -1    | 1  |       |    |    |    |  |    |    |    |    |
| $T_1$ | <table border="1"><tr><td>1</td><td>-1</td></tr><tr><td>-1</td><td>1</td></tr></table> | 1     | -1 | -1 | 1  | <table border="1"><tr><td>-1</td><td>1</td></tr><tr><td>1</td><td>-1</td></tr></table> | -1 | 1  | 1  | -1 |
| 1     | -1   |       |    |    |    |  |    |    |    |    |
| -1    | 1  |       |    |    |    |  |    |    |    |    |
| -1    | 1  |       |    |    |    |  |    |    |    |    |
| 1     | -1   |       |    |    |    |  |    |    |    |    |

To overcome these problems: Mixed strategies: Players do not choose a strategy for sure, but only a probability with which their different strategies are implemented.

Definition: Take a normal form game  $G = \{S_1, S_2, \dots, S_n, u_1, u_2, \dots, u_n\}$  with player  $i$  having  $iK$  strategies ( $S_i = \{s_{i1}, s_{i2}, \dots, s_{iK}\}$ ). Then a mixed strategy of player  $i$  is a probability distribution  $p_i = (p_{i1}, \dots, p_{iK})$  with  $p_i \geq 0$  and  $p_{i1} + \dots + p_{iK} = 1$ .

## Notation

$S_i$ : set of *pure strategies* of  $i$ ;  $s_i \in S_i$

$P_i$ : set of *mixed strategies* of  $i$ ; a pure strategy is a degenerate mixed strategy.

$s = (s_1, \dots, s_n)$ : pure strategy profile

$p = (p_1, p_2, \dots, p_n)$ : profile of mixed strategies

$p_{-i}$ : profile of mixed strategies for all players but  $i$

$P$ : set of mixed strategy profiles

$prob(s | p)$ : probability that pure profile  $s$  is actually realized

$$prob(s | p) = p_1(s_1) \cdot p_2(s_2) \cdot p_3(s_3) \dots p_n(s_n)$$

$v_i(p)$ : expected payoff of player  $i$  resulting from a profile of mixed strategies  $p$

$$v_i(p) = \sum_{s \in S} prob(s | p) \cdot u_i(s)$$

"Payoff of a profile of mixed strategies is the sum of the payoffs of profiles of pure strategies, weighted with the probability that the pure strategy profile is actually realized."

This calculation of  $v_i$  is allowed, if  $u_i$  are von Neuman-Morgenstern utilities.

Definition: In the normal-form game  $G$  the mixed strategy profile  $p^* = (p_1^*, p_2^*, \dots, p_n^*) \in P$  is a Nash equilibrium (NE), if for all players  $i$  it holds:

$$v_i(p_i^*, p_{-i}^*) \geq v_i(p_i, p_{-i}^*) \text{ for all } p_i \in P_i$$

Definition: The best response correspondence of player  $i$ ,  $BR_i(p_{-i})$  gives for each possible strategy profile of the other players,  $p_{-i}$ , the set of (possibly mixed) strategies of  $i$  which are optimal for  $i$  vis a vis  $p_{-i}$ :

$$\bar{p}_i \in BR_i(p_{-i}), \text{ if and only if } v_i(\bar{p}_i, p_{-i}) \geq v_i(p_i, p_{-i}) \text{ for all } p_i \in P_i.$$

Obviously,  $p^*$  is a NE, if and only if for all  $i$ :

$$p_i^* \in BR_i(p_{-i}^*)$$

## Example - Outguessing game

|       | $H_2$   | $T_2$  |
|-------|---------|--------|
| $H_1$ | -1    1 | 1   -1 |
| $T_1$ | 1   -1  | -1   1 |

$p_{1H}$  : probability, that player 1 chooses Head

$p_{2H}$  : probability, that player 2 chooses Head

$$p_{1T} = 1 - p_{1H}$$

$$p_{2T} = 1 - p_{2H}$$

$$\text{prob}(H_1 H_2 | p) = p_{1H} \cdot p_{2H}$$

$$\text{prob}(H_1 T_2 | p) = p_{1H} \cdot (1 - p_{2H})$$

$$\text{prob}(T_1 H_2 | p) = (1 - p_{1H}) \cdot p_{2H}$$

$$\text{prob}(T_1 T_2 | p) = (1 - p_{1H}) \cdot (1 - p_{2H})$$

$$\begin{aligned}
v_1(p) &= \text{prob}(H_1 H_2 | p) u_1(H_1 H_2) + \text{prob}(H_1 T_2 | p) u_1(H_1 T_2) \\
&\quad + \text{prob}(T_1 H_2 | p) u_1(T_1 H_2) + \text{prob}(T_1 T_2 | p) u_1(T_1 T_2) \\
&= p_{1H} \cdot p_{2H} \cdot (-1) + p_{1H} \cdot (1 - p_{2H}) \cdot (1) \\
&\quad + (1 - p_{1H}) \cdot p_{2H} \cdot (1) + (1 - p_{1H}) \cdot (1 - p_{2H}) \cdot (-1) \\
&= p_{1H}(2 - 4p_{2H}) + 2p_{2H} - 1
\end{aligned}$$

$$BR_1(p_{2H}) = \begin{cases} p_{1H} = 1 & \text{if } p_{2H} < \frac{1}{2} \\ p_{1H} \in [0, 1] & \text{if } p_{2H} = \frac{1}{2} \\ p_{1H} = 0 & \text{if } p_{2H} > \frac{1}{2} \end{cases}$$

$$BR_2(p_{1H}) = \begin{cases} p_{2H} = 1 & \text{if } p_{1H} > \frac{1}{2} \\ p_{2H} \in [0, 1] & \text{if } p_{1H} = \frac{1}{2} \\ p_{2H} = 0 & \text{if } p_{1H} < \frac{1}{2} \end{cases}$$

Condition for NE  $p^* = (p_{1H}^*, p_{2H}^*)$  :

$$p_{1H}^* = BR_1(p_{2H}^*) \text{ and } p_{2H}^* = BR_2(p_{1H}^*).$$

This condition fulfilled if and only if:

$$p_{1H}^* = \frac{1}{2} \text{ and } p_{2H}^* = \frac{1}{2}.$$

Theorem: Every normal form game  $G = \{S_1, S_2, ..S_n, u_1, u_2, ...u_n\}$  with a finite number of players and a finite number of strategies for each player  $i$  exhibits at least one NE, possibly in mixed strategies.

Proof: see book

Observations:

There are games with NEs only in pure strategies.

Example: cooperation game (prisoners dilemma)

|        |       |        |  |
|--------|-------|--------|--|
|        | $C_2$ | $NC_2$ |  |
| $C_1$  | 2   2 | 0   3  |  |
| $NC_1$ | 3   0 | 1   1  |  |

Proposition: If a pure strategy  $s_i^j$  of player  $i$  does not survive iterated elimination of strictly dominated strategies, then in any (possibly mixed) NE  $p^*$  it holds that  $p_i^*(s_i^j) = 0$ .

"In equilibrium, we do not observe the play of an iteratively dominated strategy - such strategies can be disregarded for the derivation of a NE".



Some games have pure strategy NE and NE in completely mixed strategies.

Example: Battle of the sexes

|           | <i>FB</i> | <i>FO</i> |   |   |
|-----------|-----------|-----------|---|---|
| <i>MB</i> | 2         | 1         | 0 | 0 |
| <i>MO</i> | 0         | 0         | 1 | 2 |